

Fiscal Year 2017 (2016)

1. New Business

<u>Promotional Business</u>	EUR million		Change in %
Special promotional loans	7 436	(7 687)	- 3.3
Of which: Agriculture	2 211	(2 383)	- 7.2
Rural Development	1 797	(2 433)	- 26.1
Renewable Energy	2 358	(1 914)	23.2
Agribusiness	1 054	(954)	10.5
Registered bonds / Promissory notes	2 520	(2 278)	10.6
Securities	1 906	(2 479)	- 23.1
Total new promotional business	11 862	(12 444)	- 4.7
<u>Funding of promotional business</u>	EUR billion		
Medium and long-term funding	12.4	(12.7)	- 2.4
Of which: Euro MTN	9.4	(9.0)	4.4
AUD MTN	1.2	(0.5)	140.0
Global bonds	1.1	(2.8)	- 60.7

2. Balance Sheet

in accordance with the German Commercial Code (HGB)

	EUR billion		
Total assets	90.8	(86.3)	5.2
Loans and advances to banks	60.5	(57.8)	4.7
Loans and advances to customers	6.9	(6.0)	15.0
Securities portfolio	15.9	(17.8)	- 10.7
Securitized liabilities	76.9	(70.0)	9.9

Equity reported on the balance sheet plus fund for general banking risks in EUR million	4 445	(4 311)	3.1
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3. Income Statement

in accordance with the German Commercial Code (HGB)

	EUR million		
Net interest income	305.6	(318.7)	- 4.1
Administrative expenses	69.3	(61.1)	13.4
Operating profit before provision for loan losses and valuation	223.8	(254.4)	- 12.0
Net income	61.0	(59.0)	3.4

4. Promotional contribution

Of which: Interest rate reduction for special promotional loans	64.0	(66.4)	- 3.6
Distributable profit	15.3	(14.8)	3.4
Grants for "Research on Agricultural Innovation"	4.0	(3.0)	33.3
Other promotional contributions	0.1	-	-